CLIENT IDENTIFICATION AND VERIFICATION





DELIVERING LEGAL SERVICES

Licensee retained to provide legal services regardless of whether new or existing client

EXEMPTIONS

- Engaged by employer (e.g., in-house lawyer or paralegal)
- Engaged as agent for another licensee or lawyer authorized to practise law in Canada who has already complied
- Engaged for client referred by another licensee or lawyer authorized to practise law in Canada who has already complied, or
- A lawyer providing legal services as party of a duty counsel program sponsored by a non-profit organization, except where the lawyer engages in or gives instructions in respect of the receiving, paying or transferring of funds other than an electronic funds transfer per NSBS regulations 4.13.4

! REQUIREMENTS

CLIENT IDENTIFICATION

Unless an exemption applies, licensee must obtain the following information about:

- Client
- Third Party
- Each individual authorized to give instructions on behalf of an organization with respect to the matter

INDIVIDUAL

- Full Name
- Business address and telephone number, if applicable
- Home address and telephone number
- Occupation(s)

ORGANIZATIONS

- Full Name
- Business address and telephone number
- Incorporation or business ID number and place of issue / incorporation (except financial institutions, public bodies and reporting issuers)
- General nature of business (except financial institutions, public bodies, and reporting issuers)
- Name, position, and contact information for individuals authorized to give, instructions with respect to the matter

ACTIVITY

RECEIVING, PAYING, OR TRANSFERRING FUNDS

Licensee engages in or gives instructions in respect of the receipt, payment, or transfer of funds

EXEMPTIONS

- Client is a financial institution, public body, or reporting issuer
- Funds are received, paid, or transferred by electronic funds transfer
- Funds are paid by or to a financial institution, public body, or reporting issuer
- Funds are received from the trust account of another licensee or lawyer authorized to practice law in Canada
- Funds are received from a peace officer, law enforcement agency, or other public official acting in their official capacity
- Funds are paid or received to pay a fine, penalty or bail or
- · Funds are paid or received for:
 - Fees billed or to be billed to a client for legal services provided by the licensee or the licensee's firm
- Disbursements

! REQUIREMENTS

CLIENT VERIFICATION

Unless an exemption applies, licensees must verify the identity of:

- Client
- Third Party
- Individuals authorized to give instructions on behalf of an organization in the matter

SOURCE OF FUNDS

 Licensee must obtain information from the client about the source of funds being received, paid, or transferred

MONITORING

- Licensee must periodically monitor the professional business relationship with client to:
- Determine if client's information regarding activities, source of funds, and instructions are consistent with purpose of retainer and information previously obtained
- Assess if there is a risk of assisting with or encouraging fraud or other illegal conduct
- Licensee must also keep a record of the measures taken and information obtained

WITHDRAWAL

 Licensee who knows or ought to know that they would be assisting a client with fraud or other illegal conduct must decline or withdraw from representation

For Nova Scotia: "Licensee" typically would indicate "Lawyer"

METHODS TO VERIFY AN INDIVIDUAL CLIENT

Option 1: GOVERNMENT-ISSUED PHOTO IDENTIFICATION METHOD



- Review photo identification issued by federal, provincial, or territorial government, excluding health card
- The identity document must be viewed in the presence of the individual to ensure the document is authentic and valid and name and photograph match
- Record and keep client identification information, type of document, document number, issuing jurisdiction and country, expiry date, and date of verification

Note: Licensee who wish to verify an individual's governmentissued photo identification document virtually should review Option 4: Virtual Verification with Authentication

Option 2: CREDIT FILE METHOD



- Review Canadian credit file in existence for at least three years
- Ensure name, address, and date of birth match information provided by the client
- Record and keep client identification information, source of credit file, reference number, and date of verification

Note: A credit report or credit assessment is not sufficient, and the credit file request must be conducted at the time of verification (i.e., client cannot provide you with a copy of the credit file)

Option 3: DUAL PROCESS METHOD



- Review any two of the following pieces of information, each from a different reliable source who is not the individual, the licensee, or an individual acting on behalf of a licensee
 - o Individual's name and address
 - o Individual's name and date of birth
 - Individual's name and confirmation that they have a deposit account, credit card, or other loan amount with a financial institution
- Ensure information is provided by a reliable source (i.e., an originator or issuer of information that you trust; source should be well known and credible)
- Documents may be an original paper document or electronic document as long as they are authentic, valid, and current; electronic images are <u>not</u> acceptable.
- Make certain that name, address, and date of birth match information provided by the client
- Record and keep client identification information, the name of the two different sources used to identify your client, the type of information or documents used, account or reference number and the date of verification.

Option 4: VIRTUAL VERIFICATION WITH AUTHENTICATION



- Meet with the client virtually and use a process or method to determine whether the individual's government issued photo identification document is authentic.
- To assess the authenticity of the identity document:
 - Ask the individual to take a high-resolution image of the identity document using the camera on their mobile phone or electronic device and to send this scanned image by secure means, and
 - Use authentication technology to compare the features of the identity document against known characteristics, security features, and markers to be reasonably satisfied that the document is true and genuine.
- Confirm the identification document is valid and current by comparing the name and features of the video image of the individual to the name and photo on the authenticated identity document or using a software application to apply biometric technology.
- Record, with the applicable date, the method by which you verified the client's identity and document the process you followed to determine whether the identity document is authentic and the efforts you made to confirm that it is valid and current.

Option 5: USE OF AN AGENT



- Determine what method of verification (Options 1 to 4) the agent will use
- Prior to the agent acting, you and the agent must enter into a written agreement
- Obtain from the agent the documents and information obtained under the agreement
- Satisfy yourself that the documents are authentic, valid, and current, any other information obtained is valid and current, and that the agent complied with the verification requirements
- Record and keep the written agreement, client identification information, type of document, document number, issuing jurisdiction and country, expiry date, and date of verification

ADDITIONAL STEPS FOR VERIFYING MINORS

Licensee must take the following additional steps when verifying the identity of certain minors as identified in NSBS regulations 4.13.13:

- Individual under 12 years of age: Verify the identity of the minor's parent or guardian using any of the above methods of verification
- Individual between 12 and 15 years of age: Obtain information from a reliable source that contains the name and address of the minor's parent or guardian and confirms that the address of the parent or guardian matches the minor's address.

TIMING FOR VERIFICATION: IMMEDIATELY

METHODS TO VERIFY AN ORGANIZATIONAL CLIENT

ENTITY THAT IS A CORPORATION OR SOCIETY

- Review written confirmation from a government registry of the existence, name, address of the organization, and the names of the organization's directors (e.g., certificate of corporate status or annual filings)
- Ensure the name and address of the corporation and the names of the directors match
- If you referred to an electronic document, record:
 - The corporation's registration number
 - o The type of document referred to, and
 - The source of the electronic version of the document
- If you referred to a paper copy of a document, keep the paper document or a copy of it



ENTITY OTHER THAN A CORPORATION OR SOCIETY (E.G., TRUST OR PARTNERSHIP)

- Review a copy of the organization's constating documents, such as a trust or partnership agreement, articles of association, or any other similar record that confirms its existence as an organization
- Ensure the name and address of the entity match
- If you referred to an electronic record, record:
 - o The entity's registration number
 - o The type of record referred to, and
 - The source of the electronic version of the record
- If you referred to a paper document, keep the paper document, or a copy of it

ADDITIONAL REQUIREMENTS FOR ORGANIZATIONS

- Except where the organization is a securities dealer, obtain the name of each director of the organization
- Make reasonable efforts to obtain:
 - The names and addresses of each person who owns, directly or indirectly, 25% or more of the organization or of the shares of the organization, if applicable
 - The names and addresses of all trustees and all known beneficiaries and settlors of the trust, if applicable, and
 - o Information establishing the ownership, control, and structure of the organization
- Apply sound, sensible judgment about the measures you take to identify beneficial owners determine what is appropriate for each situation
- Take reasonable measures to confirm the accuracy of the information obtained and keep records of the information obtained, the date on which it was obtained, the measures taken to confirm the accuracy of the information, and the date the measures were taken

ALTERNATE REQUIREMENT

- If unable to obtain or confirm the accuracy of the information above:
 - o Take reasonable measures to identify the most senior managing officer of organization
 - Determine if client's information in respect of the activities, source of funds, and instructions are consistent with the purpose of retainer
 - Assess if there is risk that you may be assisting in or encouraging fraud or other illegal conduct, and
 - Keep a record of the measures taken, the information obtained, your assessment, and the applicable dates









RECORDKEEPING REQUIREMENTS

Licensee must record the date that the identification or verification procedure was performed, in either a paper or electronic form or database

Licensee must retain the above information, documents, and records for the longer of

- The duration of the licensee and client relationship and for as long as is necessary to provide service to the client
- o Six (6) years following completion of the work for the client